

#### A Quick Tour

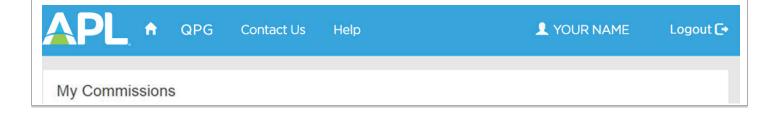
The Agency Dashboard brings together many of your important business elements. Here, you'll get a quick look at your agency's commission details and your downline agents' commissions and production. You'll also find a breakdown of your downline agents' groups; group number, contact info, product offerings, employee details and ID Cards.



#### **Using Your Dashboard**

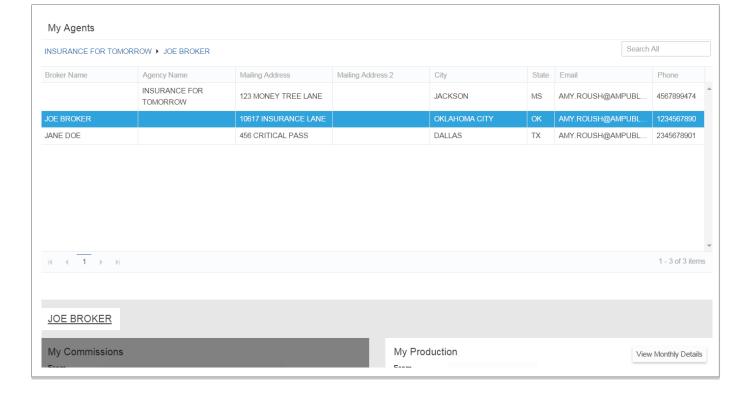
At the top of the Dashboard, you'll see links to:

- QPG (Quote Proposal Generator)
- Contact Us
- Help
- Your profile information



### My Agents

Below the top navigation, you'll find My Agents, which lists the agents in your agency's downline. Your agency's commission details display in a chart just below the My Agents list. Clicking on the name of an agent in your downline populates the charts with his/her commissions (if not paid to an agency) and production data. You can sort your downline agents list by any of the fields by clicking on the column header. And return to the default agency view by clicking on your agency's name in the secondary navigation/breadcrumb trail under the **My Agents** header.



## Commissions

details. Clicking on the name of an agent in your downline populates his/her commission details, if it's not paid directly to an agency. There are two ways you can view commissions: use the calendar drop down to set your date range and display a graph or select your payment period from **Download Commission Details** and generate a PDF or Excel document. Hover over any column in the graph to see the dollar amount of commission earned by your agency or specific agent for that period. If commissions are paid to an agency, nothing will display in the graph or Commission Details report for the selected downline agent.

Below My Agents, you'll find My Commissions. The default view of your dashboard displays your agency's commission



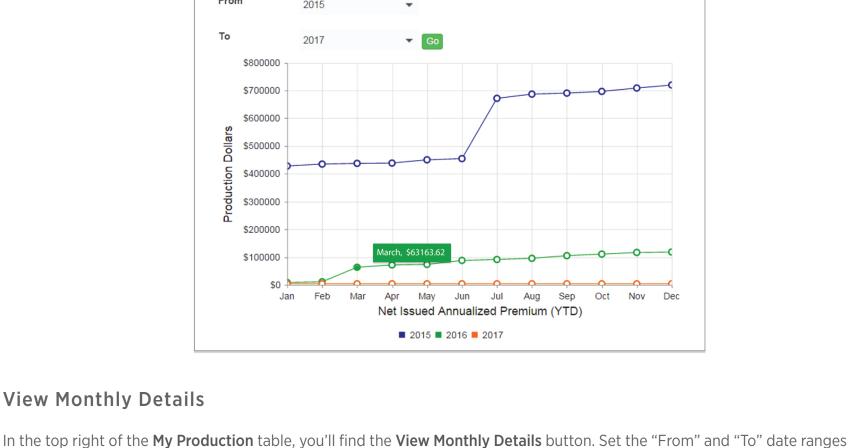
### Next to My Commissions, you'll find My Production. This graph displays the selected downline agent's year-to-date net

**Production** 

production data, including: Calendar drop downs to set the date range and display agent's production Multi-year date range displays year-to-date comparisons

issued annualized premium by month and year. There are several interactive tools to help you navigate your agent's

- Hover over any point on the graph to see the exact dollar value Click on the date(s) in legend to hide or show that year's production
- My Production From



View Monthly Details

1 - 1 of 1 items

1 - 1 of 1 items

### in the drop down menus and click on the View Monthly Details tab to see a side-by-side table view of the selected downline agent's monthly production premium dollars.

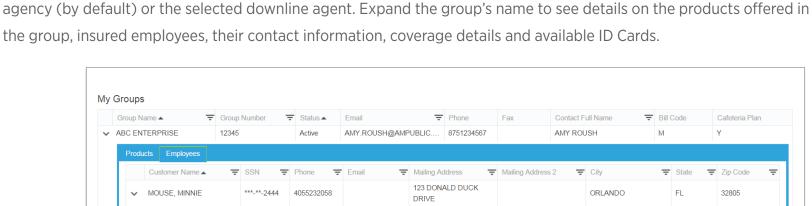
My Monthly Production 2015 2016 2017 Month Premium Premium Premium Januar \$0.00 \$0.00 \$550.56

	February	\$923.28	\$4,222.92	\$0.00
	March	\$923.28	\$461.64	\$0.00
	April	\$0.00	\$1,384.92	\$0.00
	May	\$0.00	\$923.28	\$0.00
	June	\$275.28	\$461.64	\$0.00
	July	\$0.00	\$461.64	\$0.00
	August	\$493.80	\$258.00	\$0.00
	September	\$0.00	\$1,027.08	\$0.00
	October	\$0.00	\$0.00	\$0.00
	November	\$0.00	\$0.00	\$0.00
	December	\$0.00	\$0.00	\$0.00
	Total	\$2,615.64	\$9,201.12	\$550.56
posal Request W	, , ,			

# to begin a custom quote for your group.

Proposal Request Worksheet My Groups

Next, you'll find My Groups. This portion of the dashboard shows a collapsed view of all the groups managed by your



Coverage Couple Status Active

Dependents MINNIE MOUSE - Applicant MICKEY MOUSE - Spouse ID Card MEDLINK W/BENEFIT ASSIGNMENT

Monthly Premium \$159.91

MEDLINK W/BENEFIT ASSIGNMENT